

**General Agencies** 

## Weekly Leader Board

FOR THE WEEK ENDING

Combined Health/Life

#### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$46,233	15
Gold Producers (\$10,000 - \$30,000)			
Shackelford, Edward L.	The Assurance Group, Inc.	\$26,658	10
Lemar, Mike	Sunshine State Agency	\$25,705	12
Borosak, William J. Jr.	Secure Future Financial Group	\$23,484	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$23,193	8
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$16,176	Э
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,074	6
Ahlbum, Tim		\$14,544	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,590	5
Catron, Edward A.		\$13,119	3
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$10,291	3
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$10,248	1
Senior Insurance Marketing, Inc.		\$10,032	3
Silver Producers (\$5,000 - \$10,000)			
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,803	2
Barta, Devin M.		\$9,408	4
Schwartz, Scott J.	Insurance Protection Services	\$8,532	1
Seiden, Julie	Seiden Insurance Agency	\$7,800	-
Alan, Stuart	Senior Care Insurance Center	\$7,488	
Clark, John W.	Senior Solutions Insurance Agency	\$7,297	4
Richard, Paul	Richard Insurance Agency	\$7,212	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$6,975	5
Senior Services of North America, Inc.		\$6,204	2
Siddique, Nayeem M.	Siddique Insurance Agency	\$5,856	1
Harshman, Ronald C.	Harshman Insurance Agency	\$5,839	1
Bronze Producers (\$2,500 - \$5,000)			
Jaffe, Joseph A.		\$4,956	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$4,692	1
Chacon, Cesar		\$4,476	2
Maisonet, Joseph	Maisonet Insurance Agency	\$4,328	4
Heller, Mark	Heller Insurance Agency	\$4,307	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$4,271	-
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,647	-
Zenith Marketing Group, Inc.		\$3,624	-
Zaraya, Jacob	Zaraya Insurance Agency	\$3,576	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,408	1
Tubbs, Philip D.	Tubbs Insurance Agency	\$3,384	1
Centurion Agency, Ltd.		\$3,072	2
First Insurance Enterprises, Inc.		\$3,011	1
Anderson, John J.	Anderson Insurance Agency	\$2,880	-
Higgins, Suzanne M.	Higgins Insurance Agency	\$2,748	-
FNA Insurance Services, Inc.		\$2,700	-
Moraski, Matthew B.		\$2,676	-
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,676	1

October 12, 2014

# **EIRST VA** Weekly Leader Board

## Writing Agents

Combined Health/Life

Diamond Producers (\$20,000 & Above)

## Platinum Producers (\$15,000 - \$20,000)

## Gold Producers (\$10,000 - \$15,000)

Rush, Timothy T.	10,512	Sakharoff, Richard D.	10,248		
Silver Producers (\$5,000 - \$10,000)					
Schwartz, Scott J.	8,532	Barta, Devin M.	5,868		
Ahlbum, Tim	7,992	Siddique, Nayeem	5,856		
Seiden, Julie	7,800	Harshman, Ronald C.	5,839		
Richard, Paul	7,212	Kahn, Rachel	5,688		
Snogren, Vicki L.	7,140	Cooper, Bradley D.	5,604		
Mager, Alexander M.	6,623	Dellinger, William H. II	5,519		
Edwards, Jackson IV	6,384	Chester, Susan L.	5,436		
Holdren, Charles E.	6,371	Lovelace, David P.	5,256		
Catron, Edward A.	6,276	Greer, Michael	5,172		
Graham, Christopher N., CLU	5,951	Manning, David F.	5,172		
Bronze Producers (\$2,500 - \$5,000)					
Jaffe, Joseph A.	4,956	Hooker, Thad N.	3,168		
Sheldon, Paul T.	4,692	Jacobson, Deborah	3,106		
Gold, Matthew	4,308	Reyes, Gustavo M.	3,012		
Heller, Mark	4,307	Wierzbicki, Jason P.	3,011		
Stevens, Sandra K.	4,295	Gethers, Julie	2,974		
Ulayyet, Fred M.	4,271	Barnes, Robert W.	2,967		
Alan, Stuart	4,008	Shotwell, Mary P.	2,927		
Kane, David L.	3,900	Anderson, John J.	2,880		
Heck, Douglas S.	3,876	Campana, Diana M.	2,844		
Larocca, Joseph A.	3,647	Cortes, Julio C.	2,844		
Hall, James T.	3,636	Doering, Robert J.	2,844		
Altman-Felsher, Helen	3,624	Rosenkrantz, Howard	2,844		
Schultz, Larry A.	3,576	Sommer, Ann	2,844		
Zaraya, Jacob	3,576	Stevens, Jason	2,807		
Minervini, Debra A.	3,480	Borjas, Israel	2,760		
Holmquist, James A.	3,408	Higgins, Suzanne M.	2,748		
Tubbs, Philip D.	3,384	Pryce, Greg	2,700		
Ziadeh, Abedel N.	3,355	Daenzer, Christopher	2,676		
Dibisceglie, Darrin J.	3,276	Sweeney, Paul W.	2,637		
Patterson, Adam D.	3,276	Loux, Kevin A.	2,591		
Sachs, Kerry	3,276	Fitch, John	2,519		
Saylor, Dexter R.	3,276	Kosmiski, Steve	2,508		

### FOR THE WEEK ENDING

October 12, 2014